



Revision number:

Purchasing Agent: Jared Gardner  
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**Item: COMPUTERS-MANUFACTURER DIRECT (WSCA)-ENERGY STAR COMPLIANT**

Vendor: 35434J G Sun Microsystems, Inc.  
500 Eldorado Blvd.  
Building 5  
Broomfield, CO 80021

Remit To: 35434J A Sun Microsystems, Inc.  
c/o Bank of America  
Dept. 1489, P.O. Box 61000  
San Francisco, CA 94161

Internet Homepage: [www.sun.com/products-n-solutions/government/wscala/](http://www.sun.com/products-n-solutions/government/wscala/)

General Contact: Jerry Regelean  
Telephone: (303) 272-5066  
Fax number: (303)-272-8979  
Email: [jerry.regelean@sun.com](mailto:jerry.regelean@sun.com)

Usage Report Contact: Jerry Regelean  
Telephone: (303) 272-5066  
Fax number: (303)-272-8979  
Email: [jerry.regelean@sun.com](mailto:jerry.regelean@sun.com)  
Reporting Type: Line-Item

Brand/trade name: Sun Microsystems

Price: See discounts below. Specific pricing can be obtained from the web page or through a servicing subcontractor.

Payment Terms: Net 30 Days

Effective dates: 06/06/06 through 08/31/07

Renewal options remaining: Potential renewals through 08/31/09 (Two (2) One (1) year terms)

Days required for delivery: 10-14 days after receipt of order

Price guarantee period: 90 days

Freight: FOB Destination

Other conditions: No single unit/configuration may exceed \$100,000

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This is a new contract. Please review all associated documents before placing an order.

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This is a multiple award contract. Please review the following contracts for optimal pricing, delivery and service before making your purchasing decision: **MA1137 (DELL)**, **MA575 (GATEWAY)**, **MA432 (HP)**, **MA130 (IBM)**, **MA1817 (MPC-G)**, and **MA1917 (LENOVO)**. Documentation of your purchasing decision should be kept for each transaction.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a DO in Finet). Agencies will return to the vendor any invoice which reflects incorrect pricing.



### Scope of Contract

**File/Print Servers, Mid-Range Servers, Workstations, and Auxiliary Storage Solutions are available for purchase under this contract.**

Pricing listed on the web page for this vendor is the maximum price per single item. If you are in need of multiple units you can often achieve better pricing by sending this request to the contract's contact for a quote. The greater the quantity and more standardized your configurations are will reduce the quote. Also soliciting competing quotes among the different manufactures will also lead to more aggressive pricing.

Software listed on the Sun's webpage is not available under this contract and should not be purchased. Please see contracts MA-362, MA-371, MA-1448, and MA-1449 for off the shelf software and see the appropriate contract for enterprise managed licenses programs.

**This agreement is NOT for the purchase of major, large hardware or hardware and software offerings. In general, individual units/configurations should not exceed \$100,000.00 each. However, this does not limit how many items or the total dollar limit on any given purchase.**

### Ordering

Orders may be placed directly with Sun or Sun has assigned two servicing subcontractors to this contract who will provide configuration and ordering assistance. Orders and payments may be made directly to these vendors under this contract.

#### Advanced Systems Group Finet Vendor #: 94934A

##### Sale Contact

Mike Polinsky  
341 South Main Street #409  
Salt Lake City, Utah 84111  
Attn: Mike Polinsky  
Phone: 801-656-1135  
Fax: 866-572-5266  
e-mail: [mpolinsky@virtual.com](mailto:mpolinsky@virtual.com)

##### Order Placement

341 South Main Street #409  
Salt Lake City, Utah 84111  
Attn: Mike Polinsky  
Fax: 866-572-5266  
e-mail: [mpolinsky@virtual.com](mailto:mpolinsky@virtual.com)

#### Technologent Finet Vendor #: 123684A

##### Sales Contact

Bret Breford  
Senior Account Executive  
3350 Clubview Terrace  
Colorado Springs, CO 80906  
Phone: 719-237-5143

Scott Sanders  
Senior Systems Engineer  
Phone: 719-440-8448

##### Order Placement

19 Rancho Circle  
Lake Forest, CA 92630-8324  
Attn: Francois DesCotes  
Fax: 972-726-7201

#### Sun Microsystems Strategic Partner

June Sheppard  
Government Development Representative  
Phone: 888-387-8001  
402-387-8058  
Fax: 402-387-8063  
Email: [june.sheppard@technologent.com](mailto:june.sheppard@technologent.com)

**Pricing**

Pricing can be obtained by visiting the Sun web page:

[www.sun.com/products-n-solutions/government/wsca/](http://www.sun.com/products-n-solutions/government/wsca/)

First time users will have to register for a username and password.

**Discount Percentages**

	WSCA Contract #85627 Discount Categories	
Category	Description	
A	High Volume Servers	28%
B	Software and Enterprise Products	19%
D	Non-Discountable Products	0%
E	List Equals Street Price	0%
H	High Volume Products	9%
J	SunOne Infrastructure Products	21%
M	Sun-Coblat Appliance Products	10%
N	Java	0%
P	Enterprise Storage Products	20%
S	SIU Warranty Upgrade	20%

Single PO over \$2.5M - Additional 1% discount

Contract year purchases > \$25M - Additional 2% (applied to baseline discounts established for year 1 of the contract.)

**FINET COMMODITY CODE(S):**

20416000000 Chips: Accelerator, Graphics, Math Co-processor, Memory (Ram and Rom), Network, Etc.

20419000000 Communication Boards: Fax, Modem (Internal), Etc.

20433000000 Drives, Compact Disk (Cd Rom, Etc.)

20434000000 Drives, Floppy Disk

20435000000 Drives, Hard/fixed Disk

20437000000 Drives, Tape

20442000000 Expansion/accelerator Boards: Memory, Processor, Etc.

20453000000 Microcomputers, Desktop or Towerbased

20454000000 Microcomputers, Handheld, Laptop, and Notebook

20455000000 Microcomputers, Multi-processor

20458000000 Modems, External, Data Communications

20460000000 Monitors, Color and Monochrome (Cga, Vga, Svga, Etc.)

20464000000 Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/ports, Hubs, Line Drivers, Msaues, Routers, Transceivers,etc

20468000000 Peripherals, Miscellaneous: Joy Sticks, Graphic Digitizers, Light Pens, Mice, Pen Pads, Trackballs, Etc.

20484000000 Retrieval Systems, Computer Assisted: Indexing, Retrieval (Cd Rom Jukebox, Etc.) And Access Systems



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**REVISION HISTORY:**